State of Washington

Office of Insurance Commissioner

2004 Washington Market Share and Loss Ratio

Top 40 Authorized Companies Zero Premium and Loss Companies Excluded

Line of Business: Multiple Peril Crop

All Dollars in Thousands

Rank Company Name	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Earned	Direct Losses Incurred	Loss Ratio(1)
1 Ace Prop & Cas Ins Co	20699	PA	\$14,046	33.18%	\$14,046	\$5,744	40.90%
2 Firemans Fund Ins Co	21873	CA	\$8,807	20.80%	\$8,807	(\$4,363)	(49.54)%
3 Agri General Ins Co	42757	IA	\$4,236	10.01%	\$4,161	\$4,366	104.91%
4 Farmers Alliance Mut Ins Co	19194	KS	\$4,153	9.81%	\$4,153	\$4,153	100.00%
5 Rural Community Ins Co	39039	MN	\$3,554	8.40%	\$3,877	\$2,574	66.39%
6 Hartford Cas Ins Co	29424	IN	\$2,976	7.03%	\$2,832	\$1,891	66.77%
7 Hartford Ins Co Of The Midwest	37478	IN	\$1,683	3.98%	\$1,585	\$857	54.08%
8 Great American Ins Co of NY	22136	NY	\$1,625	3.84%	\$2,190	\$730	33.33%
9 Country Mut Ins Co	20990	IL	\$1,160	2.74%	\$1,160	\$761	65.56%
10 State Farm Fire And Cas Co	25143	IL	\$75	0.18%	\$75	\$6	8.18%
11 Greenwich Ins Co	22322	DE	\$15	0.03%	\$15	\$17	115.35%
All 1 Other Companies			\$0	0.00%	\$0	\$0	0.00%
Totals (Loss Ratio is average)			\$42,331	100.00%	\$42,901	\$16,736	39.01%

⁽¹⁾Excluding all Loss Adjustment Expenses (LAE)